WINE BUSINESS MONTHLY

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Tuesday, September 03

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latimes

Bill giving workplace protection to a million Californians moves closer to law

AB 5., which would curb the widespread use of independent contractors across the California economy, moved closer to final passage in the Legislature Friday even as Uber, Lyft and other gig economy companies mounted a campaign to sidestep its reach. The legislation could set a precedent in a national battle to improve pay and benefits for low- and middle-wage workers. It would change the employment status of more than a million Californians ...

The Nose Knows
The value of SARA ADVANCED®

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Experience Doesn't Predict New Hire's Success

Chad H. Van Iddekinge of Florida State University and colleagues reviewed 81 studies to investigate the link between an employee's prior work experience and performance in a new organization. They found no significant correlation between the two. Even when people had completed tasks, held roles, or worked in functions or industries relevant to their current ones, it did not translate into better performance. The conclusion: Experience doesn't predict a new hire's success

wine business daily news

Winejobs.com Summit is Tomorrow

Don't miss the wine industry's forum dedicated to HR professionals

SVB ON Wine Blog

Wine Supply is Entering Unknown Territory!

"In the past, vines could be pulled that needed replanting, moderating additions to supply. Growers could also drop fruit they might let hang in better times. And in a doubling-down approach, some growers crushed uncontracted fruit and hoped for a return when price improved in a year or two. ... This time is it all depends on seeing better demand growth but making projections of increased demand in the next couple of years is becoming harder. Without that prediction, the traditional strategies won't work this time"



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Product Reviews and Industry Roundtables delivered to you in Wine Business Monthly. Subscribe Now

napalife.com (paywall)

Board accepts John and Michele Truchard's offer to buy Napa Opera House - NapaLife

John and Michele Truchard, whose JaM Cellars brand is white hot, made an offer to buy the Napa Valley Opera House and the board that controls the nonprofit that holds its title accepted, but it could take a few months for the process to be complete, according to report in Paul Franson's NapaLife ...

prnewswire

Apothic Wines Launches Limited-Edition Sparkling Red

"Our fans love sparkling wine, but wish it could be less pretentious, less delicate and more flavorful," said Heather Austin, Apothic's Director of Marketing. "Apothic Sparkling Red is a complete departure from all things conventional sparkling wine. It's not white, it's unexpectedly red and surprisingly refreshing. It's not arrogant or pretentious; it's rocking out with friends or watching your favorite streaming show. And most importantly, it's seriously good."

press democrat

<u>Labor Day Weekend: Taste of Sonoma returns to Sonoma State</u> <u>University with more music, beer and pizza</u>

1,750 wine and food lovers attended Taste of Sonoma Saturday afternoon at the Green Music Center in Rohnert Park. ... This year, there was more

live music - five bands - and more lounges where folks could chill while drinking and eating in the shade. The temperature only hit a high of 90 degrees ...

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oregon wine press

2018 Oregon Wine Experience breaks records, announces Best of Show winners

The 2018 Oregon Wine Experience is officially in the books, with a record number of attendees and volunteers helping to raise more than \$1,275,000 for Asante's Children's Miracle Network and other healthcare programs. This is the second consecutive year that Oregon Wine Experience® has surpassed the million-dollar mark in fundraising and a 25% increase from 2017. Oregon Wine Experience® has positioned itself as one of the top regional wine and culinary destination events in the country. Guests haled from multiple states including California, Nevada, South Carolina, Virginia and countries as far as New Zealand

press democrat

Santa Rosa Junior College first college in California to offer hemp cultivation program

A Santa Rosa Junior College agriculture instructor and two of his students worked on a sunny afternoon last week, trimming the spiky-leafed plants and spraying them with organic fertilizer in the midst of a sprawling garden, orchard and vineyard surrounded by a 6-foot fence under 24-hour camera surveillance.

wine-searcher

A Tale of Two Wine Auctions

W. Blake Gray on the Douro Boys' upcoming wine auction in Portugal on October 10 and the Sonoma County Wine Auction September 21 ...

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bloomberg

<u>Davide Campari-Milano SPA making moves to take rhum agricole to the broader market</u>

Earlier this summer, the Italian spirits company announced plans to purchase the French company Rhumantilles SAS, which produces three rhum labels in Martinique at La Mauny distillery. According to the Distilled Spirits Council, sales of super premium rum, which encompasses rhum agricole, went up 28.5% in 2018.

meiningers

New Zealand wine still storming global markets

The latest figures from New Zealand Winegrowers show that the world is still reaching for Kiwi wine.

New Zealand Winegrower

Viticulture benchmarking shows profit down - again

For the third year in a row, the profit before tax of the MPI/NZW Viticulture Benchmarking Marlborough model has shown a marked decrease.

the drinks. business

<u>Eight Chilean wineries in Leyda create Viñas del Valle de San</u> <u>Antonio association to promote cool climate coastal wines</u>

As reported by Chilean newspaper El Mercurio, the San Antonio Valley association was formerly established last week and will become an official part of the government-funded Wines of Chile.

nytimes

From the Itata Valley in Southern Chile, Old-Vine Cinsault

These vineyards comprised grapes grown in Chile long before international varieties like cabernet sauvignon came to dominate the export market. They include red grapes like cinsault, carignan and pais, known in the United States as mission. Most of them are farmed without irrigation, and most are grown on their own roots, unlike 99 percent of the world's commercial grapevines, which are grafted onto American rootstocks that are immune to the phylloxera aphid.

drinks-today

Grape growers in Catalonia have agreed to strike action in September, to protest a dramatic fall in prices for Cava grapes.

Strike action has been tabled for September 5th. It comes after several hundreds of growers from three grower associations and unions took to the streets of Vilafranca del Penedès in August to protest against what they described as economically unsustainable cost-cutting measures.

the drinks business

<u>Pernod Ricard's former CEO Pierre Pringuet, to resign from board at its next annual general meeting</u>

Aerospace technology executive Philippe Petitcolin and consumer goods executive Esther Berrozpe Galindo have been appointed to Pernod Ricard's board - a move that will be submitted for shareholder approval at the AGM.

the guardian

Scientists isolate drought-resistant gene in barley

Research led by Heriot-Watt University, Edinburgh, will help crops resist global heating

decanter

Burgundy vineyards are hottest for nearly 700 years, says study

Hot summers once considered exceptional have become more normal for Burgundy winemakers, bringing harvest dates forward, says a review of data back to the 14th Century

euronews.com

Watch: Climate change hits Greek wine as grape harvest falls 30%

Climate change is creating new challenges for Greek wine producers. The grape harvest is down 30 per cent since 2018 and 50 per cent from 2017, according to one Santorini winery's chief oenologist. Increasing temperatures are also changing the character of the remaining grapes - Santorini wines are famously sharp but higher temperatures change the acidity of the grape and lead to a more fruity, sweeter wine.

Wall Street Journal (paywall)

Europe's Winemakers Break With Tradition as Temperatures Rise

Vineyards adapt by growing vines at higher altitudes or using new varieties of grape; traditionalists chafe at changes

nytimes

Major Climate Change Rules the Trump Administration Is Reversing

The move to rescind environmental rules governing emissions of methane, a powerful greenhouse gas, brings to 84 the total number of environmental rules that the Trump administration has worked to repeal

the drinks business

Heatwave Shrinks Champagne Harvest By Almost 20%

Although yields in the region are officially limited by the Comité Champagne, which governs all aspects of production in the appellation, this year's vintage is being restricted by nature, not man

jamessuckling.com

A Champagne Moment: Quality Matched With Value

We tasted more than 350 Champagnes in July, visited several dozen wineries and met with many winemakers. We just couldn't get enough of

the best Champagnes we tasted this summer - we believe Champagne is delivering some of the highest quality and best value premium wines in the world at the moment.

the drinks husiness

The Champagne brand owned by rapper and producer Jay Z will launch its "most expensive cuvée to date" next week.

Champagne Armand de Brignac is adding to its Blanc de Noirs Assemblage line with a new, expensive limited edition Champagne made from three separate vintages.

sfgate

MTV star left blind in one eye after accident with champagne cork

MTV star Theo Campbell experienced the very real danger popping a bottle of champagne can pose firsthand this week when he says an unfortunate accident with a champagne cork left him unable to see in one eye

winetitles.com.au

\$11 million in new infrastructure funding to boost Adelaide research facility

The Australian Wine Research Institute (AWRI) in Adelaide has secured a major infrastructure funding boost from a combination of Federal and State Government sources

goodfood.com.au

<u>Testing times: the untold story behind the Master Sommelier</u> exam scandal

Attica wine director Jane Lopes proved her mastery as a sommelier, only to have the recognition stripped away.

wine-searcher

The Hopeless Hunt for the Perfect Wine

Wine critics are constantly seeking the pinnacle of perfection. They shouldn't bother, Oliver Styles maintains.

daily.sevenfifty

Managing a Wine Program That Changes Seasonally

Beverage directors share tips for organizing inventory, analyzing costs, and educating staff

cnbc

Here's a list of recession signals that are flashing red

Data is coming at investors from every angle with so-called recession indicators flashing signs of an economic slowdown brought on by slower growth abroad and the U.S.-China trade war.

ipost.com

Buzed by Hezbollah: bunkering Down with wine and cheese during attack

The windy roads to Avivim in the Upper Galilee were eerily quiet on Monday. Lone cars drove past roadblocks manned by IDF troops, and the tension felt like it could be cut with a knife.

pbs

Americans waste up to 40 percent of the food they produce

If food waste were a country, it would be the third-largest emitter of greenhouse gases behind China and the United States. NewsHour Weekend's Megan Thompson sat down with Elizabeth Balkan, director of food waste for the Natural Resources Defense Council ...

bloomberg

Save the World, One Bottle of Wine at a Time

What values are behind the wine you're drinking?

nytimes

Is It Time to Upend the Periodic Table?

The iconic chart of elements has served chemistry well for 150 years. But it's not the only option out there, and scientists are pushing its limits.

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Jameson Fink

(Sep 03) Sex, Lees, and Social Media

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Local News

Napa & Sonoma:

Lockton Insurance Brokers Opens New Office in Wine Country's Sonoma

Central Coast:

Flying Goat Cellars Celebrates 20th Harvest

California:

California's version of C-SPAN is shutting down. It's a loss for the Capitol - and the public

"First Lady of Wine" Heidi Peterson Barrett talks success as pioneer winemaker

Northwest:

Record-Breaking Attendance and Fundraising Milestones at 2019 Oregon Wine Experience

<u>This Restaurant Created a 'Reverse Steakhouse,' Where Meat Is Just Another Side</u>

7 latest Seattle restaurant closures - including a Capitol Hill pizza casualty, beloved Mama's in Belltown and a Central District community hub

Southwest:

Beer and wine lovers celebrate new delivery and to-go laws

'It's never been done in Utah'; Wine competition brings winemakers from across the state to Cedar City

Wine tasting and more at Albuquerque Harvest Wine Festival

The Plains:

Winery south of Brainerd is first in Crow Wing County Paxico winery back open after rebuilding from fire

Great Lakes:

Retailers Urge Michigan Lawmaker to Fix State's Unconstitutional Wine Shipping Law

Via Vecchia Winery moves into warehouse on South Side

One Of The Country's Largest Wineries Is Smack Dab In the Middle Of Indiana

Northeast:

Shhhhh. Listen Closely. Your Plants Might Be Talking LISTEN. 3:22

Tribute planned to late winemaker John Brahm

Road signs point to wine: New effort boosts visibility of N.J. vineyards

Southeast:

NC Liquor Laws Move Into The 21st Century With Some Resistance Slow-moving hurricane Dorian pounds Bahamas, inches towards Florida coast

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Classifieds

Winejobs.com - The Wine Industry's Leading Online Job Site

09/03:

Retail Fine Wine Specialist

VA - Arlington

08/23:

Tasting Room Manager

CA - Philo

08/22:

Winemaker

CA - Plymouth

08/13:

Senior Accountant

CA - Rutherford

09/02:

Forklift Driver

CA - Healdsburg

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Grapes and Bulk Wine Exchange

Grapes

08/31:

Petite Sirah

CA - San Francisco Bay

08/31:

Carignane

CA - San Francisco Bay

08/31:

Sangiovese

CO - Grand Valley

08/28:

Tempranillo

OR - Eola-Amity Hills

08/23:

Zinfandel

CA - San Francisco Bay

08/22:

<u>Cabernet Sauvignon</u>

CA - Knights Valley

Click here for more grapes and bulk wine listings

Used Barrel Board

08/31:

Neutral Reds (Red Wine)

CA - Santa Maria

08/31:

7" 2 bar 2 Barrel Racks

CA - Santa Maria

08/31:

Neutral Whites (White Wine)

CA - Santa Maria

08/30:

2015-2018 White French Oak (White Wine)

CA - Arroyo Grande

08/30:

300-350L Red FO/AO Barrels & Racks (Mixed)

CA - Arroyo Grande

Click here for more used barrel listings

Used Equipment

08/30:

NEW PORTABLE SS TANKS IN STOCK

MO - Springfield

09/02:

Jolly 40 crusher/destemmer used

MT - Billings

09/02:

Used barrel racks

CA - Napa

09/02:

30 BBL Fermentation Tank - new never used.

CO - Denver

09/01:

Foiler

CA - Lodi

Click here for more used equipment listings

Real Estate

08/31:

Small Tasting Space Available

CA - Sonoma

08/30:

NAPA HOME WITH GENTLEMAN'S VINEYARD

CA - None

08/29:

73-Acre Ranch, with 10-acres planted & 3/2 home.

CA - San Miguel

08/29:

Forest Grove Winery for Lease

OR - Willamette

08/26:

Premium Vineyard And Hilltop Setting

CA - Fairplay

Click here for more real estate listings

Services & Supplies

09/02:

Custom Crush - Private Label - Barrel Storage

WA

09/02:

Accounting/Controller Consultant

CA - Yountville

08/27:

Custom Crush space available

OR - Eugene

08/27:

Quietly sell excess finished goods

OR - Bend

08/23:

Burgundy and Bordeaux glass

CA - Monterey

Click here for more services & supplies listings

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